

## HOW TO BUILD A COMPETITIVE ORGANIZATION

*Harris Kern's half-day seminar  
Learn to step up, step out and step on your competitors!*

Does your organization lack **DISCIPLINE: sense of urgency, focus, effective goal management**? Are you trying to get your employees to **manage time effectively**? Do they excel in **EQ skills** (communication, inter-personal and relationships)? Are they **effective leaders**? Do they have what it takes to compete at the highest level and **do more with less** in this economically challenged marketplace? In this half-day interactive session Harris Kern will educate your organization on how to be more efficient.

### You'll Learn

- How to train your mind to effectively manage your life.
- Techniques to become structured, self-motivated and confident.
- How to manage your life like a business.
- How to stop the procrastination and manage time effectively.
- A process to help staff complete their work/goals on time and in most cases ahead of schedule.
- How to think with a sense of urgency.
- The 4 principles for acquiring discipline:
  - Focus
  - Commitment
  - Management
  - Control
- How to prioritize your life effectively.
- A process to help individuals be effective leaders and excel in management.
- How to improve your EQ skills (communication, inter-personal, relationship management, etc.).
- Strategies that are simple and effective.

### About Harris Kern

- Accomplishments
  - Published over 30 books.
  - Financially established at the age of 38.
  - Started several successful small businesses.
- Background
  - Over 20 years of leadership experience.
  - Over 30 years of coaching experience.
- Lifestyle
  - Sleeps only 4 hours a night (past 30+ years).
  - Exercises 7 days a week.
  - Lives life with a sense of urgency mentality for maximum results.

### For More Information

- In the US: 818.404.9248
- Email: [harris@harriskern.com](mailto:harris@harriskern.com)



*\*\*\* Discipline is the defining element in your life. With it you can achieve anything; without it you will struggle to exist. \*\*\*  
Harris Kern*